Mihir Arvind Desai

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Academic Appointments

2011 –	Professor of Law, Harvard Law School
2010 –	Senior Associate Dean for Planning and University Affairs, Harvard Business School
2008 –	Mizuho Financial Group Professor of Finance, Harvard Business School
2007 –	Research Associate, National Bureau of Economic Research
2008 – 2011	Chair of Doctoral Programs, Harvard Business School
2008 – 2010	Scholar in Residence, NYU School of Law
2009	Nomura Visiting Professor of International Financial Systems, Harvard Law School
2007 – 2008	Professor of Business Administration, Harvard Business School
2004 – 2006	Associate Professor, Rock Center for Entrepreneurship, Harvard Business School
1999 – 2006	Faculty Research Fellow, National Bureau of Economic Research
2003 – 2004	Faculty Chair, International Managerial Finance Executive Education Program
2003 – 2004	Associate Professor, Finance and Entrepreneurial Management Areas, Harvard Business School
1998 – 2003	Assistant Professor, Finance and Entrepreneurial Management Areas, Harvard Business School
Education	
1998	PhD, Political Economy, Harvard University
1994	Fulbright Scholar to India
1993	MBA, Harvard University, Graduate School of Business Administration
1989	BA, Economics and History, Brown University

Publications

Research Articles

- "A Better Way to Tax U.S. Businesses," Harvard Business Review, July-August 2012, 90(7-8).
- "The Incentive Bubble," Harvard Business Review, March 2012, 90(3).
- "Tax Policy and the Efficiency of U.S. Direct Investment Abroad," with C. F. Foley and J. R. Hines Jr., *National Tax Journal*, December 2011, 64: 1055-1082.
- "Institutional Tax Clienteles and Payout Policy," with L. Jin, *Journal of Financial Economics*, April 2011, 100(1): 68-84.
- "Dividend Taxes and International Portfolio Choice," with D. Dharmapala, *Review of Economics and Statistics*, February 2011, 93(1): 266-284.
- "Do Strong Fences Make Strong Neighbors?" with D. Dharmapala, National Tax Journal, December 2010, 63: 723-740.
- "Tax Incentives for Affordable Housing: The Low Income Housing Tax Credit," with D. Dharmapala and M. Singhal, *Tax Policy and the Economy*, in Jeffrey R. Brown (ed.), University of Chicago Press: Chicago, 2010, 181-205.

- "The Decentering of the Global Firm," The World Economy, September 2009, 32(9): 1271-1290.
- "Corporate Tax Avoidance and Firm Value," with D. Dharmapala, *Review of Economics and Statistics*, August 2009, 91(3): 537-546.
- "Multinational Firms, FDI Flows and Imperfect Capital Markets," with P. Antràs and C. F. Foley, *Quarterly Journal of Economics*, August 2009, 124(3):1171-1219.
- "Taxes, Institutions and Foreign Diversification Opportunities," with D. Dharmapala, *Journal of Public Economics*, June 2009, 93(5-6): 703-714.
- "Earnings Management, Corporate Tax Shelters, and Book-Tax Alignment," with D. Dharmapala, *National Tax Journal*, March 2009 62(1):169-186.
- "Domestic Effects of the Foreign Activities of U.S. Multinationals," with C. F. Foley and J. R. Hines Jr., *American Economic Journal: Economic Policy*, February 2009, 1(1): 181-203.
- "The Fiscal Impact of High-Skilled Emigration: Flows of Indians to the U.S.," with D. Kapur, J. McHale, and K. Rogers, *Journal of Development Economics*, January 2009, 88(1): 32-44.
- "Tax and Corporate Governance: An Economic Approach," with D. Dharmapala, in *Tax and Corporate Governance*, W. Schön (ed.), 2008, Springer, 13-30.
- "Taxing the Bandit Kings," with D. Dharmapala, 118 Yale Law Journal Pocket Part 98, November 2008: http://thepocketpart.org/2008/11/17/desaidharmapala.html.
 Reprint: L. Schneidman (ed.), Sovereign Wealth Funds: A Legal, Tax and Economic Perspective, Practising Law Institute. 2010.
- "Capital Structure with Risky Foreign Investment," with C. F. Foley and J. R. Hines Jr., *Journal of Financial Economics*, June 2008, 88(3): 534-553.
- "The Finance Function in a Global Corporation" Harvard Business Review, July-August 2008, 86(7-8).
- "Market Reactions to Export Subsidies," with J. R. Hines Jr., *Journal of International Economics*, March 2008: 74(2): 459-474.
- "Czech Mate: Expropriation and Investor Protection in a Converging World," with A. Moel, *Review of Finance*, 2008, 12(1): 221-251.
- "Financial Constraints and Growth: Multinational and Local Firm Responses to Currency Crises," with C. F. Foley and K. J. Forbes *Review of Financial Studies*, November 2008, 21(6): 2857-2888.
- "Dividend Policy Inside the Multinational Firm," with C. F. Foley and J. R. Hines Jr., *Financial Management*, Spring 2007, 36(1): 5-26.
- "Theft and Taxes," with A. Dyck and L. Zingales, Journal of Financial Economics, June 2007, 84(3): 591-623.
- "Taxation and the Evolution of Aggregate Corporate Ownership Concentration," with D. Dharmapala and W. Fung, forthcoming in A. Auerbach, J. R. Hines, Jr. and J. Slemrod (eds.), *Taxing Corporate Income in the 21st Century*, Cambridge University Press: New York, 2007, 345-383.
- "Capital Controls, Liberalizations, and Foreign Direct Investment," with C. F. Foley and J. R. Hines Jr., *Review of Financial Studies*, Winter 2006, 19(4): 1433-1464.
- "The Comovement of Returns and Investment Within Multinational Firms," with C. F. Foley, *NBER International Seminar on Macroeconomics*, MIT Press, 2006, 197-230.
- "The Demand for Tax Haven Operations," with C. F. Foley and J. R. Hines Jr., *Journal of Public Economics*, March 2006, 90(3): 513-531.
- "Earnings Manipulation, Pension Assumptions and Managerial Investment Decisions," with D. Bergstresser and J. Rauh, *Quarterly Journal of Economics*, February 2006, 121(1): 157-195.
- "Do Tax Havens Divert Economic Activity?" with C. F. Foley and J. R. Hines Jr., *Economic Letters*, February 2006, 90(2): 219-224.

- "Corporate Tax Avoidance and High-Powered Incentives," with D. Dharmapala, *Journal of Financial Economics*, January 2006, 79(1): 145-179.
- "The Degradation of Reported Corporate Profits," *Journal of Economic Perspectives*, Fall 2005, 19(4): 171-192. Reprint: W. DeBondt (ed.), *Financial Accounting and Investment Management*, Edward Elgar, 2008.
- "Foreign Direct Investment and the Domestic Capital Stock," with C. F. Foley and J. R. Hines Jr., *American Economic Review*, May 2005, 95(2): 33-38.
- "Investment, Overhang, and Tax Policy," with A. Goolsbee, *Brookings Papers on Economic Activity*, Brookings Institution: Washington D.C., 2004, 2: 85-338.
- "Foreign Direct Investment in a World of Multiple Taxes," with C. F. Foley and J. R. Hines Jr., *Journal of Public Economics*, December 2004, 88(12): 2727-2744.
- "A Multinational Perspective on Capital Structure Choice and Internal Capital Markets," with C. F. Foley and J. R. Hines Jr., *Journal of Finance*, December 2004, 59(6): 2451-2487.
- "Old Rules and New Realities: Corporate Tax Policy in a Global Setting," with J.R. Hines Jr., *National Tax Journal*, December 2004, 57(4): 937-960.
- "Sharing the Spoils: Taxing International Flows of Human Capital," with D. Kapur and J. McHale, *International Tax and Public Finance*, September 2004, 11(5): 663-693.
- "The Costs of Shared Ownership: Evidence From International Joint Ventures," with C. F. Foley and J. R. Hines Jr., *Journal of Financial Economics*, August 2004, 73(2): 323-374.
- "The Character and Determinants of Corporate Capital Gains," with W. Gentry, *Tax Policy and the Economy*, J. Poterba (ed.), MIT Press: Cambridge, MA, 2004, 1-36.
- "Evaluating International Tax Reform," with J. R. Hines Jr., *National Tax Journal*, September 2003, 56(3): 487-502.
- "The Divergence Between Book Income and Tax Income," *Tax Policy and the Economy*, J. Poterba (ed.), MIT Press: Cambridge, MA, 2003, 17: 169-206.
- "Chains of Ownership, Regional Tax Competition and Foreign Direct Investment," with C. F. Foley and J. R. Hines Jr., Foreign *Direct Investment in the Real and Financial Sector of Industrial Countries*, in Heinz Herrmann and Robert Lipsey (ed.), Springer Verlag: Heidelberg, 2003, 61-98.
- "Expectations and Expatriations: Tracing the Causes and Consequences of Corporate Inversions," with J. R. Hines Jr., National Tax Journal, September 2002, 55(3): 409-440.

 Reprint: M. J. Graetz (ed.), Foundations of International Income Taxation, Foundation Press: Westbury, NY, 2004.
- "Repatriation Taxes and Dividend Distortions," with C. F. Foley and J. R. Hines Jr., *National Tax Journal*, December 2001, 54(4): 829-851.
- "The Uneasy Marriage of Export Subsidies and the Income Tax," with J. R. Hines Jr., *Tax Policy and the Economy*, James Poterba (ed.), MIT Press: Cambridge, MA, 2001, 15: 41-94.
- "Exchange Rates and Tax-Based Export Promotion," with J. R. Hines Jr., *Proceedings of the 93rd Annual Conference on Taxation*, National Tax Association: Washington D.C., 2001: 275-285.
- "Are We Racing to the Bottom? Evidence on the Dynamics of International Tax Competition," with C. F. Foley and J. R. Hines Jr., *Proceedings of the 91st Annual Conference on Taxation*, National Tax Association: Washington D.C., 1999: 176-187.
- "'Basket Cases': Tax Incentives and International Joint Venture Participation by American Multinational Firms," with J. R. Hines Jr., *Journal of Public Economics*, March 1999, 71(3): 379-402.
- "Excess Capital Flows and the Burden of Inflation in Open Economies," with J. R. Hines Jr., in *The Costs and Benefits of Price Stability*, M. S. Feldstein (ed.), 1999, University of Chicago Press: Chicago, 235-268.

Books

International Finance: A Casebook, John Wiley & Sons: Hoboken, NJ, 2006.

Working Papers

- "Trade Credit and Taxes" with C. F. Foley and J. R. Hines Jr., NBER Working Paper No. 18107.
- "Investor Taxation in Open Economies," with D. Dharmapala.
- "An Alternative Transfer Pricing Norm," with D. Dharmapala.
- "Labor and Capital Shares of the Corporate Tax Burden: International Evidence" with C. F. Foley and J. R. Hines Jr.
- "Value-Added Taxes and International Trade: The Evidence," with J. R. Hines Jr.
- "Constraining Managers without Owners: Governance of the Not-for-Profit Enterprise," with R. Yetman, NBER Working Paper No. 11140.
- "Institutions, Capital Constraints and Entrepreneurial Dynamics: Evidence from Europe," with P. Gompers and J. Lerner, NBER Working Paper No. 10165.

Other Publications

Opinion Pieces

- "Tax U.S Companies into Spending," The Washington Post, December 10, 2010, A25.
- "Securing Jobs or the New Protectionism?" HBR Blog, May 5, 2009.
- "The Mistaken Attack on Outsourcing," *The Wall Street Journal*, December 29, 2010, A11.
- "America the Difficult," in *The American*, May/June 2008. Reprinted: *HBS Bulletin*, July 2008.
- "The Bad Dream of Options Expensing Lingers," Financial Times, June 8, 2007.
- "Fixing Executive Options: The Veil of Ignorance," (w/ J. Margolis) HBS Working Knowledge, October 2006.
- "Strange Bedfellows," HBS Bulletin, September 2006.
- "Reading Off the Same Page," *The Harvard Crimson*, May 5, 2003.
- "Remote Control Tax," The Times of India, January 11, 2003, 14.
- "The End of Everything," The New York Times, August 24, 1996, 23.

Research Overviews

- "Securing Jobs or the New Protectionism?" *Tax Notes*, April 20, 2009, 315-328.
- "Corporate Governance and Taxation: The Implications for Financial Reporting," *Oxford University Center for Business Taxation Conference Report*, forthcoming.
- "Capital Flows, Taxes and Institutional Variation," NBER Reporter, 2008, 3.
- "Aligning the Accounting and Tax Treatment of Stock Options," Tax Notes, June 25, 2007, 1-20.
- "The Internal Markets of Multinational Firms," with C. F. Foley and J. R. Hines Jr., *Survey of Current Business*, March 2007, 87(3): 42-48.
- "Taxing Corporate Capital Gains," Tax Notes, March 6, 2006, 110: 1079-1092.
- "Taxation and Multinational Activity: New Evidence, New Interpretations," with C. F. Foley and J. R. Hines Jr., *Survey of Current Business*, February 2006, 86(2): 16-22.
- "Corporate Social Responsibility and Taxation: The Missing Link," with D. Dharmapala, BSR Leading Perspectives, Winter 2005, 4-5.
- "Czech Mate," with A. Moel, Beyond Transition, World Bank, October-December 2004, 15(1): 17.
- "Venture out Alone," with C. F. Foley and J. R. Hines Jr., Harvard Business Review, March 2004, 82(3): 22.

"New Foundations for Taxing Multinational Corporations," *Taxes*, Special Issue from the University of Chicago Federal Tax Conference, March 2004, 41-49.

Discussions and Reviews

- "Discussion of 'Transforming India' by A. Panagariya" forthcoming in *India: An Emerging Giant*, forthcoming.
- Discussion of 'The Political Economy of Indian Fiscal Federalism' by I. Rajaraman" *India Policy Forum, 2007*.
- "Discussion of 'Productivity and Taxes as Drivers of FDI' by A. Razin and E. Sadka" Brookings Trade Forum, 2007.
- "Discussion of 'Does Economic Growth Reduce Fertility? Rural India 1971-1999' by A. Foster and M. Rosenzweig" in *India Policy Forum, 2006*.
- "Reply to Grubert," with J. R. Hines Jr., National Tax Journal, June 2005, 58(2): 275-278.
- "Discussion of 'Saving and Cohabitation: The Economic Consequences of Living with One's Parents in Italy and the Netherlands' by R. Alessi, A. Brugiavini and G. Weber" *NBER International Seminar on Macroeconomics, 2004.*
- "Review of J. R. Hines, Jr., *International Taxation and Multinational Activity*," *National Tax Journal*, University of Chicago Press: Chicago, 2002, 55(4): 845-848.

Course Materials

Harvard Business School (HBS) Cases and Corresponding Materials

- "Antitrust Regulations in a Global Setting: The EU Investigation of the GE/Honeywell Merger," with M. Veblen and B. Villalonga, Case 204-081 and Teaching Note 205-094.
- "Coca-Cola Harmless Warrants," with S. Mason, Case 295-007 and Teaching Note 295-099.
- "The Continuing Transformation of Asahi Glass: Implementing EVA," with M. Egawa and Y. Wang, Case 205-030 and Spreadsheet 205-705.
- "Corporate Inversions: Stanley Works and the Lure of Tax Havens," with J. R. Hines Jr. and M. Veblen, Case 203-008, Teaching Note 206-013, and Spreadsheet 205-705.
- "COUGARs," with S. Mason, Case 295-006.
- "Czech Mate: CME and Vladimir Zelezny," with A. Moel and K. Luchs, Case (A) 204-118, Case (B1) 204-119, Case (B2) 204-120, Case (B3) 204-121, Case (C) 204-122, Case (D) 204-129, Case (E) 205-069, and Teaching Note (A-E) 206-026.
- "Dow Chemical's Bid for the Privatization of PBB in Argentina," with A. De Royere, Case 204-021, Teaching Note 206-040, and Spreadsheet 204-710.
- "Drilling South: Petrobras Evaluates Pecom," with R. Reisen de Pinho, Case 204-043, Teaching Note 206-134, and Spreadsheet 204-711.
- "Enron Development Corp.: The Dabhol Power Project in Maharashtra, India," with K. Palepu, V. Rangan, S. Srinivasan, and A. Bhasin, Case (A) 596-099.
- "Exchange Rate Policy at the Monetary Authority of Singapore," with M. Veblen, Case 204-037 and Teaching Note 5-206-029.
- "Financing Biodiversity Conservation by the Global Conservation Fund," with J. Stevens, Case 204-019.
- "The Financing of Project Achieve," Case (A) 200-042, Spreadsheet (A) 200-042, and Case (B) 200-053.
- "Foreign Exchange Hedging Strategies at General Motors," with M. Veblen, Case 204-024 and Spreadsheet 205-702.
- "Foreign Exchange Hedging Strategies at General Motors: Competitive Exposures," with M. Veblen, Case 205-096, Teaching Note 206-081, and Spreadsheet 205-713.
- "Foreign Exchange Hedging Strategies at General Motors: Transactional and Translational Exposures," with M. Veblen, Case 205-095, Teaching Note 206-031, and Spreadsheet 205-712.

- "Foreign Exchange Markets and Transactions," with K. Luchs and C. Pham, Case 205-016, Teaching Note 206-032, and "Solution to Exercises" 205-017.
- "Globalizing the Cost of Capital and Capital Budgeting at AES," with D. Schillinger, Case 204-109, Teaching Note 206-080, and Spreadsheet 204-707.
- "Growing Up In China: The Financing of BabyCare Ltd.," with M. Veblen, Case 204-029, Teaching Note 206-083, and Spreadsheet 204-709.
- "Hedging Currency Risks at AIFS," with A. Sjöman and V. Dessain, Case 205-026, Teaching Note 206-025, and Spreadsheet 205-703.
- "Innocents Abroad: Currencies and International Stock Returns," with K. Luchs and M. Veblen, Case 204-141, Teaching Note 206-012, and Spreadsheet 204-705.
- "Laura Martin: Real Options and the Cable Industry," with P. Tufano, Case 201-004 and Teaching Note 202-060.
- "Nestlé and Alcon: The Value of a Listing," with A. Sjöman and V. Dessain, Case 205-056, Teaching Note 206-135, and Spreadsheet 205-715.
- "Provident Life and Accident Insurance: The Acquisition of Paul Revere," with F. Williamson and M. Veblen, Case 202-044 and Teaching Note 202-046.
- "Redesigning Sovereign Debt Restructuring Mechanisms," with K. Luchs, C. Pham and J. Stevens, Case 204-110 and Teaching Note 206-096.
- "The Refinancing of Shanghai General Motors," with M. Veblen, Case (A) 204-031, Teaching Note (A) 206-034, Spreadsheet (A) 205-704, and Case (B) 204-025.
- "Tax-Motivated Film Financing at Rexford Studios," with G. Loeb and M. Veblen, Case 203-005, Teaching Note 206-011, and Spreadsheet 204-708.
- "Valuing a Cross-Border LBO: Bidding on the Yell Group," with P. Notarnicola and M. Veblen, Case 204-033, Teaching Note 206-038, and Spreadsheet 205-701.
- "Valuing Project Achieve," with K. Luchs, Case 201-080 and Teaching Note 201-130.

HBS Notes: Module, Teaching, and Background Notes

- "Cross-Border Financial Opportunities," with K. Luchs, Module Note 206-126.
- "Cross-Border Listings and Depository Receipts," with A. Dave, K. Luchs, M. Raga-Frances and M. Veblen, Background Note 204-022.
- "Exchange Rates and Firms," with K. Luchs, Module Note 206-123.
- "Exchange Rates and Global Markets," with K. Luchs, Module Note 206-122.
- "Finance in Weak Institutional Environments," with K. Luchs, Teaching Note 206-127.
- "Financing Decisions within the Firm," with K. Luchs, Module Note 206-124.
- "International Finance: A Course Overview Note," Teaching Note 206-107.
- "International Regulatory Regimes," with K. Luchs, Module Note 206-128.
- "Note on International Tax Regimes," with M. Veblen and K. Luchs, Background Note 206-014.
- "The Strategy and Sources of Motion Picture Finance," with G. Loeb and M. Veblen, Background Note 203-007.
- "Subscriber Models," with R. Greenwood and L. White, Background Note 205-061.
- "Understanding Economic Value Added," with F. Ferri, W. Ferris, and S. Treadwell, Background Note 206-016.
- "Valuing Cross-Border Investments," with K. Luchs, Module Note 206-125.

Government Testimony

2011	Committee on Finance, U.S. Senate, and Committee on Ways and Means, House of Representatives, "Tax
	Reform and the Treatment of Debt and Equity"

- 2007 Committee on Homeland Security and Governmental Affairs, U.S. Senate, "Aligning the Accounting and Tax Treatment of Stock Options"
- 2006 Ways and Means Committee, U.S. House of Representatives, "Reforming the Corporate Tax"
- 2005 President's Advisory Panel on Federal Tax Reform, "Taxation and Global Competitiveness"

Professional Activities

2010 –	Editorial Board, World Tax Journal
2007 –	Associate Editor, American Economic Journal: Economic Policy
2007 –	International Research Fellow, Oxford University Centre for Business Taxation
2005 –	Advisory Board, International Tax Policy Forum
2003 –	Advisory Board, Rock Center for Entrepreneurship
2003 –	Advisory Board, NCAER-Brookings India Policy Forum
2003	Economic Advisor, ABA Task Force on International Tax Reform
1998 –	Member, American Economic Association, American Finance Association, National Tax Association, Western Finance Association, European Finance Association
1998 –	Referee, Journal of Finance, Journal of Financial Economics, Review of Financial Studies, Quarterly Journal of Economics, Journal of Public Economics, American Economic Review

Co-Director, India Working Group, National Bureau of Economic Research

HBS Teaching Assignments

2007 - 2010

2010 –	General Management Program
2000 –	Various Executive Education Programs
2009	International Finance, Tax Policy Seminar (HLS)
2006 – 2009	International Financial Management (EC), Fall Semesters
2006 – 2007	Analytics, Summer Sessions
2004 – 2006	International Financial Management (EC), Fall Semesters
2004	Analytics, Summer
2003 – 2004	International Financial Management (EC), Spring
2000 – 2002	Finance I (RC), Fall Semesters
1999 – 2000	First-Year Finance (RC), Summer
1998 – 1999	First-Year Finance (RC), Spring

Other Teaching Assignments

2010 – Innovation and Entrepreneurship: American Experience in Comparative Perspective (U.S. in the World 36), Harvard University, Faculty of Arts & Sciences, co-taught with J. Lassiter

2000 –	Public Economics: Designing Government Policy (Economics 1410), Harvard University, Faculty of Arts & Sciences, co-taught with D. Cutler, M. Feldstein, and C. Hoxby
2010, 2011	Tax Policy Colloquium, NYU Law School, co-taught with D. Shaviro
2009	International Financial Management; America's Fiscal Future, Tax Policy Colloquium, co-taught with D. Halperin, Harvard Law School
2009	Tax Transactions, NYU Law School, co-taught with D. Shaviro
2008	Tax Policy Colloquium, NYU Law School, co-taught with D. Shaviro, K. Hassett
1995	Adjunct Lecturer, Introductory Microeconomics, Harvard University, Kennedy School of Government

Work Experience

1993	Research Associate, Harvard Business School
1992	Summer Associate, McKinsey & Co.
1989 – 1991	Financial Analyst, CS First Boston, Inc.

Awards and Honors

2009	Michael Brennan Best Paper Prize, Runner Up, Review of Financial Studies
2008	Pearson/Prentice Hall Prize for Best Article, Financial Management
2007	Jensen Prize for Best Article in Corporate Finance and Organizations, Second Place, <i>Journal of Financial Economics</i>
2005	Brattle Prize, nomination, Journal of Finance
2004	Barclays Global Investor Best Symposium Paper, European Finance Association
2004	ECGI Corporate Governance Clinical Research Paper Competition, Third Place
2001	Student Association Award for Teaching Excellence
1996, 1998	Allwyn Young Teaching Prize for Principles in Economics, Harvard University
1996	Dean's Award for Excellence in Student Teaching, Harvard University
1993	Baker Scholar, Harvard University
1989	Magna Cum Laude and Phi Beta Kappa, Brown University

Fellowships and Grants

2007	Harvard Real Estate Initiative, with M. Singhal
2007	Fitzgerald Fund, with M. Singhal
2003	American Tax Policy Institute Grant, with J. R. Hines Jr.
2003	Weatherhead Center Faculty Grant
2003	Weatherhead Initiative Grant, with D. Kapur, D. Rodrik, & M. Rosenzweig
1997 – 1998	Olin Fellowship
1996 – 1997	RTG Political Economy Fellowship